

## **EXHIBIT B**



1                   BLACK  
 2 EXAMINATION                   09:08:37  
 3 BY MR. CLAYTON:           09:08:37  
 4     Q You are Bernard Black?   09:08:37  
 5     A I am.                09:08:38  
 6     Q How are you employed?   09:08:38  
 7     A I am the Nicholas J. Chabraja, 09:08:39  
 8 C-h-a-b-r-a-j-a, professor at Northwestern 09:08:46  
 9 University, and I have appointments in the law 09:08:50  
 10 school and in the Kellogg School of Management. 09:08:52  
 11    Q You've had your deposition taken 09:08:56  
 12 on many occasions; correct?       09:08:57  
 13    A Yes.                09:08:58  
 14    Q You're familiar with the process; 09:08:59  
 15 correct?                09:09:00  
 16    A Yes.                09:09:00  
 17    Q Have you ever been a financial 09:09:02  
 18 analyst?                09:09:03  
 19    A No.                09:09:05  
 20    Q What is a financial analyst? 09:09:06  
 21    A I would say a financial analyst is 09:09:09  
 22 someone who, as their profession, evaluates 09:09:11  
 23 securities, often publicly traded securities. I 09:09:19  
 24 certainly wouldn't limit it to the public 09:09:22  
 25 market, so you'll have financial analysts in 09:09:24

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 2 financial analysis on a particular security that 09:10:38  
 3 he did?                09:10:41  
 4     A I don't recall him having analyzed 09:10:49  
 5 specific securities, as opposed to the overall 09:10:52  
 6 risk of a type of investment.        09:10:57  
 7     Q So, therefore, you don't recall 09:11:00  
 8 ever reviewing any work he did concerning a 09:11:02  
 9 specific security; correct?        09:11:06  
 10    A I do not recall that.        09:11:09  
 11    Q When did you get off the board of 09:11:12  
 12 Kookmin Bank?                09:11:14  
 13    A In 2005.                09:11:15  
 14    Q Kookmin Bank is the subject of 09:11:18  
 15 certain investigations in Korea now; is that 09:11:20  
 16 right?                09:11:22  
 17    A I do not have personal knowledge 09:11:26  
 18 because I'm no longer on the board of Kookmin 09:11:28  
 19 Bank and don't follow it closely.        09:11:30  
 20    Q You don't follow it closely, but 09:11:32  
 21 you do know that the bank was sanctioned by 09:11:33  
 22 Korean authorities; is that correct?        09:11:40  
 23    A It has been in the past, yes. 09:11:41  
 24    Q Well, it has been sanctioned by 09:11:43  
 25 financial authorities in Korea; correct? 09:11:45

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 2 banks that will evaluate loans to -- that the 09:09:27  
 3 bank might undertake.               09:09:32  
 4     Q When you say "securities," you're 09:09:33  
 5 including equity and debt securities; correct? 09:09:35  
 6     A Yes.                09:09:38  
 7     Q Have you ever supervised a 09:09:38  
 8 financial analyst?                09:09:41  
 9     A Only in a quite indirect sense. 09:09:47  
 10    Q And what indirect sense was that? 09:09:50  
 11    A So I was for a period of time a 09:09:52  
 12 member of the board of directors of Kookmin 09:09:57  
 13 Bank, K-o-o-k-m-i-n, which is the largest 09:09:58  
 14 commercial bank in Korea, and I was a member of 09:10:04  
 15 the risk management committee, and so in that 09:10:06  
 16 capacity Kookmin Bank, obviously, employed 09:10:12  
 17 financial analysts.                09:10:15  
 18    Q How many times did you meet with 09:10:16  
 19 financial analysts of Kookmin Bank?        09:10:17  
 20    A It depends on whether you would 09:10:22  
 21 call their sort of chief risk management officer 09:10:23  
 22 a financial analyst. Certainly part of what he 09:10:28  
 23 did was assess risk and conduct financial 09:10:31  
 24 analysis.                09:10:34  
 25    Q Did you ever specifically review a 09:10:35

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 2                   MR. LeVAN: Objection.        09:11:47  
 3     A I thought I agreed with you.        09:11:47  
 4     Q Okay. You said "in the past," but 09:11:49  
 5 it was sanctioned; correct?        09:11:51  
 6     A Well, you asked whether they're 09:11:52  
 7 currently under investigation, and then that's 09:11:54  
 8 why I said "in the past." So, yes, in the past 09:11:55  
 9 they've been sanctioned. Whether they've been 09:12:00  
 10 recently sanctioned or recently investigated, I 09:12:02  
 11 don't know.                09:12:04  
 12    Q What was the reason for the 09:12:04  
 13 sanction?                09:12:05  
 14    A There was a dispute between the 09:12:08  
 15 Korean bank regulator, the ministry of finance 09:12:14  
 16 in effect, and Kookmin Bank over the manner in 09:12:17  
 17 which it allocated income and loss to its 09:12:22  
 18 principal bank, as opposed to other parts of the 09:12:35  
 19 bank holding company, during the period that I 09:12:38  
 20 was on the board that led to a sanction against 09:12:42  
 21 Kookmin Bank.                09:12:47  
 22    Q And you were on the audit 09:12:48  
 23 committee at a time when this allocation of 09:12:48  
 24 income and loss, that was later the subject of 09:12:50  
 25 this sanction, was in effect; is that correct? 09:12:54

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 2     Q Why did you leave the board? 09:16:52  
 3     A I made myself too much of a pain 09:16:54  
 4 in the neck, and they decided not to renominate 09:16:55  
 5 me after a couple of years. 09:16:58  
 6     Q Is that what they told their 09:16:59  
 7 stockholders? 09:17:01  
 8     A No. 09:17:02  
 9     Q What did they tell their 09:17:02  
 10 stockholders about why you were continuing not 09:17:03  
 11 to serve? 09:17:06  
 12    A This is my personal 09:17:07  
 13 interpretation, okay; this is not what they told 09:17:08  
 14 me or they told their stockholders. 09:17:09  
 15    Q I didn't ask you whether it was 09:17:11  
 16 your personal -- 09:17:12  
 17    A I just want to be clear. 09:17:13  
 18    Q My question was relatively 09:17:14  
 19 straightforward. 09:17:16  
 20    MR. LEVAN: Let him finish his 09:17:17  
 21 answer, please. 09:17:17  
 22    Q My question was what did they tell 09:17:18  
 23 their stockholders about why you left? 09:17:19  
 24    A I don't believe that they told 09:17:22  
 25 their stockholders anything, they just told 09:17:23

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 2 their stockholders who the new nominees were. 09:17:25  
 3     Q Did you ever inform any 09:17:30  
 4 stockholders or investors of the reason that you 09:17:31  
 5 believe that your board service ended? 09:17:33  
 6     A I did not. 09:17:38  
 7     Q Okay. 09:17:38  
 8     What's a repo cliff? 09:17:42  
 9     A This is a term that I use in my 09:17:43  
 10 expert report in this case to describe, in 09:17:47  
 11 colloquial fashion, if you will, a risk that 09:17:55  
 12 Sigma's -- and I'll use the term "Sigma" to mean 09:18:00  
 13 Sigma Finance Corp. and various affiliated 09:18:05  
 14 entities -- use of repurchase agreements -- 09:18:07  
 15 which I will call "repo," if I may -- in order 09:18:15  
 16 to finance its operations. I use this term to 09:18:19  
 17 describe a risk that that manner of financing 09:18:26  
 18 posed to the eventual recovery for the longer 09:18:28  
 19 dated Sigma senior notes, which are in this case 09:18:35  
 20 often called medium-term notes, or MTNs -- 09:18:41  
 21 typically capital MTN, small S. 09:18:46  
 22     Q Who has previously used the 09:18:52  
 23 concept of repo cliff, to your knowledge? 09:18:53  
 24     A I made it up. 09:18:56  
 25     Q You made it up. Just for this 09:18:56

1                   BLACK  
 2 case? 09:19:00  
 3     A I made it up just for this case. 09:19:01  
 4     Q How do we know when we have a repo 09:19:03  
 5 cliff? What are the conditions that we need to 09:19:07  
 6 have in order to know that such a repo cliff, as 09:19:09  
 7 you put it, exists? 09:19:14  
 8     A So I think the conditions that I 09:19:17  
 9 observed in Sigma's financing is that it was 09:19:26  
 10 borrowing short, or financing short, in the 09:19:32  
 11 sense that its liabilities had relatively short 09:19:34  
 12 maturities, and it was investing long, or at 09:19:38  
 13 least longer, in the sense that its assets had 09:19:43  
 14 longer maturities. 09:19:47  
 15     That would create a problem for 09:19:54  
 16 Sigma if it got to the point where it could not 09:19:56  
 17 refinance its assets, because the maturing 09:19:59  
 18 assets would mature fast -- sorry. Let me 09:20:07  
 19 rephrase. 09:20:11  
 20     That would create a problem if 09:20:12  
 21 Sigma could not refinance its liabilities 09:20:13  
 22 because its maturing liabilities would mature 09:20:16  
 23 faster than its assets would mature, and that 09:20:21  
 24 would create a mismatch between cash needs and 09:20:24  
 25 cash availability. 09:20:27

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 2     Q Okay, so let's list, if we can, 09:20:31  
 3 the conditions, or the events, that you believe 09:20:35  
 4 tell us that we have a repo cliff. I'm going to 09:20:40  
 5 try to do that now. 09:20:44  
 6     A Okay. 09:20:45  
 7     Q Okay. First you said an entity is 09:20:46  
 8 borrowing short; is that right? 09:20:51  
 9     A Yes. 09:20:54  
 10    Q How do I know when someone is 09:20:54  
 11 borrowing short? When I say "someone" I mean an 09:20:55  
 12 entity, obviously. 09:20:59  
 13    A We know from Sigma's financial 09:21:00  
 14 statements some information about the maturity 09:21:03  
 15 of their liabilities. You could also get that 09:21:07  
 16 from Bloomberg, which reported all of their 09:21:11  
 17 issuances. And I believe in the middle of 2007 09:21:14  
 18 the weighted average life of their liabilities 09:21:18  
 19 was 1.1 to 1.2 years, something in that range. 09:21:20  
 20 So short in this context means 1.1 to 1.2 years. 09:21:26  
 21    Q Well, I'm looking to see what 09:21:30  
 22 conditions you believe create a repo cliff, 09:21:35  
 23 whether those conditions apply to Sigma or some 09:21:38  
 24 other entity. 09:21:41  
 25    A So -- 09:21:43

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Q So are you saying that if I borrow 09:21:44  
with a weighted average maturity of 1.1 to 1.2 09:21:46  
years, that's borrowing short? 09:21:49

A The key here is that Sigma was 09:21:54  
borrowing shorter than it was investing, so its 09:21:56  
assets had a weighted average life in the range 09:22:04  
of three to four years, its liabilities had a 09:22:06  
weighted average life of a bit over one year. 09:22:09  
There's nothing magic about the 1.1 or 1.2 09:22:12  
years. The liquidity risk to Sigma is created 09:22:15  
because it is borrowing or financing shorter 09:22:21  
than it is investing, and this is a common and 09:22:26  
well-understood risk for financial institutions. 09:22:30

Q Okay. So if I'm understanding you 09:22:36  
correctly, what you're saying is that a repo 09:22:37  
cliff exists any time an entity is borrowing 09:22:42  
with a weighted average life of its obligations 09:22:49  
that is less than the weighted average life of 09:22:54  
the maturity of its assets? 09:22:57

A No. 09:22:59

Q Okay. 09:23:00

A What I said is that if you have a 09:23:05  
business, a financial institution, that is 09:23:10  
borrowing shorter than it is investing -- let's 09:23:12

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a repo cliff in order to describe the risk of 09:24:56  
Sigma's business strategy is as follows: 09:24:59  
One strategy for trying to survive 09:25:12  
a financial crisis, during which Sigma could not 09:25:19  
issue new liabilities to the -- let me call it 09:25:26  
the quasi-public market, the 144A market -- the 09:25:28  
commercial paper market -- in order to replace 09:25:33  
its existing liabilities was to enter into repo 09:25:43  
transactions with banks. These transactions 09:25:46  
were viable at that time, even though issuing 09:25:52  
commercial paper and additional medium term 09:25:59  
notes was not viable because they provided 09:26:05  
greater security, greater protection, to the 09:26:07  
repo lenders. The manner in which they provided 09:26:12  
that greater protection was that the senior note 09:26:14  
holders, or the commercial paper holders, held a 09:26:21  
senior, sort of secured floating lien, if I 09:26:23  
could call it that, on all of Sigma's assets, in 09:26:28  
the event that Sigma were to fail, but they had 09:26:34  
no immediate claim on any specific assets. 09:26:41

In contrast, a repo lender would 09:26:46  
take as security some amount of Sigma assets -- 09:26:49  
the amount will be important, so I need to come 09:26:56  
back to that -- and would take title to those 09:26:57

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say significantly shorter, which was the case 09:23:15  
here, that financial institution faces a risk 09:23:17  
that it may, in a time of financial stress, be 09:23:26  
unable to roll over or refinance its 09:23:34  
liabilities. And if it is unable to roll over 09:23:39  
or refinance its liabilities, then it has a 09:23:44  
problem because its liabilities are going to 09:23:48  
mature faster than its assets. Let me call that 09:23:52  
a liquidity risk. That's not a repo cliff, 09:23:55  
that's a liquidity risk that Sigma faced, and, 09:23:59  
as I say in my report, I think it should have 09:24:04  
been apparent to a sophisticated, prudent 09:24:07  
investor that Sigma faced such a risk. 09:24:09

Q I didn't ask you to define 09:24:13  
liquidity risk. I'm trying to get you to define 09:24:16  
for us this concept of repo cliff, and my 09:24:19  
questions are designed to see if you can tell us 09:24:22  
when a person other than you can determine 09:24:26  
whether a particular entity has a repo cliff. 09:24:32

So would you now tell us, what are 09:24:37  
the indicia of a repo cliff that determine 09:24:43  
whether an entity has such a cliff or doesn't? 09:24:45

MR. LeVAN: Objection. 09:24:48

A So, the next piece of what I call 09:24:49

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assets. That's where the term "repurchase" 09:27:01  
comes from. As a formal matter, the repo 09:27:05  
lender, it buys the assets, owns the assets, can 09:27:10  
dispose of the assets, and then will return them 09:27:16  
at a later date if the repo borrower repays the 09:27:19  
"loan." So the repo lender is in a stronger 09:27:23  
position than a commercial paper lender or an 09:27:29  
MTN lender would have been. 09:27:37

The repo lender's position is 09:27:41  
further strengthened by the common practice of 09:27:44  
overcollateralization of repo loans, where the 09:27:49  
repo lender says to the repo borrower, "I will 09:27:55  
lend you a million dollars, but you have to give 09:28:00  
me back in return assets with a market value 09:28:04  
more than a million dollars." The difference 09:28:10  
between the market value of the assets that's 09:28:16  
being pledged and the amount of the loan, the 09:28:19  
amount of the cash that's delivered to the repo 09:28:21  
borrower, can be described as 09:28:25  
overcollateralization, and it's also sometimes 09:28:30  
called margin. 09:28:32

Q So if an entity has what you've 09:28:36  
called this liquidity risk -- 09:28:39

A Right. 09:28:41

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 2     Q -- and if the entity has entered 09:28:42  
 3     into some amount of repo agreements -- 09:28:43  
 4     A   Right.                                   09:28:46  
 5     Q   -- we have a repo cliff?               09:28:46  
 6     A   No.                                      09:28:48  
 7     Q   Okay.                                    09:28:48  
 8                   Besides those two conditions, what 09:28:49  
 9     are the other conditions necessary -- 09:28:55  
 10    MR. CLAYTON: Strike that 09:28:57  
 11    question.                                    09:28:58  
 12    Q   So am I correct that simply 09:28:58  
 13    because an entity has a liquidity risk, as 09:29:00  
 14    you've described it, and has entered into some 09:29:02  
 15    amount of repo agreements, that doesn't mean 09:29:05  
 16    there's a repo cliff; right?                09:29:07  
 17    A   The repo cliff --                       09:29:14  
 18    Q   Can you answer that yes or no? 09:29:15  
 19    MR. LeVAN: Let him answer your 09:29:16  
 20    question.                                    09:29:17  
 21    Q   I'm trying to get a list, if it's 09:29:18  
 22    possible to do so, of the conditions that you 09:29:20  
 23    say add up to a repo cliff, and I'm just at this 09:29:23  
 24    point trying to establish whether I'm correct 09:29:28  
 25    that in your view an entity that has what you 09:29:31

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 2     call a liquidity risk, and also has entered into 09:29:36  
 3     some amount of repo agreements, does not 09:29:39  
 4     necessarily have a repo cliff; is that right? 09:29:42  
 5     A   I will agree with that if you 09:29:47  
 6     replace the ambiguous term "some" with the term 09:29:48  
 7     "modest" in relation to its assets. 09:29:51  
 8     Q   Fine. Okay, good.                       09:29:55  
 9     Now, how do we make the 09:29:57  
 10    judgment -- what is the number, the 09:29:58  
 11    percentage -- that tells us whether that 09:30:00  
 12    percentage is modest or not modest? 09:30:04  
 13    A   So here's how I would go about 09:30:09  
 14    that, right.                                   09:30:11  
 15    Let me assume a margin of 09:30:13  
 16    10 percent. That's an approximation to the 09:30:15  
 17    margins that Sigma's repo lenders actually used. 09:30:21  
 18    In some cases they were willing to lend with 09:30:26  
 19    slightly lower margins, and it's also the case 09:30:29  
 20    that 10 percent was the maximum margin that 09:30:35  
 21    Sigma was allowed to engage in repo at. 09:30:38  
 22    So let me assume, to start out 09:30:48  
 23    with, that Sigma has some collection of assets 09:30:50  
 24    and some collection of liabilities. In 09:30:56  
 25    practice, Sigma had some of what I want to call 09:31:02

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 2     quasi-equity; it had some capital notes, which 09:31:05  
 3     were debt in form, but were subordinated to the 09:31:09  
 4     medium-term notes. Okay.                       09:31:12  
 5     So in round numbers, in 09:31:17  
 6     August 2007, Sigma has \$54 billion in book value 09:31:20  
 7     of assets, \$54 billion in market value of 09:31:25  
 8     assets, \$50 billion in senior notes and 09:31:30  
 9     commercial paper, and repo -- they have a little 09:31:37  
 10    bit of repo at the time, and about \$4 billion in 09:31:40  
 11    capital notes. All of these numbers are from 09:31:44  
 12    memory, and therefore approximate, but the 09:31:47  
 13    actual numbers are reasonably knowable from 09:31:49  
 14    Sigma's financial statements at the time. 09:31:55  
 15    So at this point, subject to the 09:31:59  
 16    existing 1 billion in repo, which is a small 09:32:03  
 17    percentage of the aggregate, Sigma's commercial 09:32:06  
 18    paper and senior notes can be seen as 09:32:12  
 19    overcollateralized in the collective sense -- 09:32:19  
 20    the senior note holders can't grab particular 09:32:24  
 21    assets -- by about \$4 billion. There's 09:32:27  
 22    \$4 billion of quasi-equity that would have to be 09:32:30  
 23    lost before there would be loss of value to the 09:32:33  
 24    senior note holders, okay.                    09:32:36  
 25     So at this point let's suppose 09:32:40

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 2     that a couple of things happen. One is asset 09:32:42  
 3     prices start to deteriorate, so that the 09:32:48  
 4     4 billion in quasi-equity is now becoming less 09:32:56  
 5     than 4 billion gradually over time -- 09:33:00  
 6     Q   Mr. Black, just so that you have 09:33:04  
 7     my question in mind, I am not asking you to 09:33:06  
 8     discourse, necessarily, about Sigma; my question 09:33:08  
 9     is you said that there has to be some amount of 09:33:11  
 10    repo, and I'm interested in a quantitative 09:33:16  
 11    measure so that we can apply your repo cliff 09:33:18  
 12    idea to Sigma or other entities. 09:33:21  
 13    Can you -- can you -- I mean, you 09:33:25  
 14    need to answer the question, if you can, in 09:33:27  
 15    whatever way you think is appropriate and 09:33:29  
 16    accurate, but what I'm looking for is, what is 09:33:31  
 17    the quantitative test that tells you when there 09:33:35  
 18    is enough repo outstanding so that an entity -- 09:33:38  
 19    Sigma or any other entity -- has a repo cliff. 09:33:43  
 20    A   I am --                                    09:33:47  
 21    Q   That's what I'd like you to 09:33:47  
 22    answer.                                        09:33:49  
 23    A   I am working on that.                   09:33:50  
 24    MR. LeVAN: Objection.                       09:33:51  
 25     This is the third time in a row 09:33:51

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you've interrupted this witness. You're 09:33:52 going to allow this witness to answer 09:33:53 the questions. He's in the process of 09:33:54 answering your questions. 09:33:56

MR. CLAYTON: I'm not going to -- 09:33:57 Tad, I'm not going to engage in 09:33:57 colloquy. 09:34:00

MR. LeVAN: If you do not allow 09:34:01 him to allow him to answer his 09:34:02 questions, we'll shut it down. 09:34:03

MR. CLAYTON: I'm not going to 09:34:05 debate you. You know what the rules 09:34:05 are. 09:34:07

MR. LeVAN: And so do you. 09:34:07

MR. CLAYTON: And I'm not going 09:34:08 to -- I'm not going to engage in 09:34:09 colloquy, it's improper. If you want to 09:34:09 object to the form, object to the form. 09:34:11

MR. LeVAN: I'm objecting to your 09:34:12 inability of allowing the witness to 09:34:13 answer the question. 09:34:15

MR. CLAYTON: Tad -- 09:34:16

MR. LeVAN: Okay. 09:34:16

MR. CLAYTON: -- I'm not going to 09:34:16

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engage in colloquy. 09:34:17

And just for the record, the fact 09:34:18 that I don't engage in colloquy doesn't 09:34:19 mean that I am in agreement with 09:34:21 anything that counsel for the plaintiffs 09:34:22 says. So let's -- 09:34:25

MR. LeVAN: I've asked you three 09:34:25 times to let the witness answer your 09:34:26 question. 09:34:28

BY MR. CLAYTON: 09:34:28

Q Now -- now do you understand I 09:34:31 think what I'm getting at? I'm looking to see 09:34:34 how we can apply your repo cliff concept, not 09:34:37 just to Sigma but to any financial entity. 09:34:40

So if you can -- if you can, tell 09:34:44 us whether there is a percentage test, a 09:34:47 numerical test, I would like to hear it. If 09:34:50 it's just a subjective test that you have to 09:34:54 apply looking at all the facts and 09:34:56 circumstances, you can tell us that, too, but 09:34:57 that's what I'm trying to get at in this 09:35:00 question. 09:35:01

MR. LeVAN: Objection. 09:35:03

Q If you could please go ahead, I'd 09:35:03

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appreciate it. 09:35:04

A So let me continue to describe 09:35:13 what I think the risk was that was facing Sigma 09:35:14 that I describe in my report as a repo cliff. 09:35:16 Q Well, my question is this, 09:35:19 Mr. Black: Not -- not -- I'm not asking you to 09:35:23 describe what you see as the risk to Sigma 09:35:24 resulting from a repo cliff, I'm looking for a 09:35:26 definition of repo cliff. 09:35:28

You told me that part of it is 09:35:29 liquidity risk, and part of it is some amount -- 09:35:31 we don't know what amount -- of repo. And I'm 09:35:36 asking you now, can you give us a definition 09:35:39 that is applicable to Sigma and to other 09:35:43 entities of the quantitative amount of repo 09:35:45 in -- in comparison to assets, liabilities, or 09:35:48 some other quantitative measure that tells you 09:35:52 when an entity has enough repo so that it has a 09:35:56 repo cliff? 09:36:00

MR. LeVAN: Objection. 09:36:02

A There are additional factors that 09:36:03 would go into an assessment of what the risks 09:36:08 were to Sigma's MTNs from Sigma's business 09:36:11 strategy. 09:36:15

## BLACK

## BLACK

Q I'm not asking you about the risks 09:36:16 to Sigma or holders of Sigma MTNs, I'm looking 09:36:18 for a definition of repo cliff. 09:36:24

You first told us about liquidity 09:36:26 risk. You then told us that there has to be a 09:36:27 certain amount of repo that an entity holds. 09:36:29

Can -- do you have -- and if you 09:36:33 don't, you don't, but do you have a definition 09:36:35 of the amount of repo that an entity must hold 09:36:38 in order for there to be a repo cliff? 09:36:42

MR. LeVAN: Objection. 09:36:47

Q Can you answer that yes or no, 09:36:47 whether you have such a definition? 09:36:48

A What I was doing in my report was 09:36:50 using the term "repo cliff" to describe a 09:36:55 business risk that Sigma's strategy posed for 09:36:58 its MTN holders. 09:37:03

Q I understand that. My question 09:37:05 is -- 09:37:06

A And you have not yet allowed me to 09:37:08 describe that business risk -- 09:37:09

Q I'm not asking you -- 09:37:11

A -- in sufficient detail in order 09:37:12 to explain what I think a repo cliff is. 09:37:13

1                   BLACK  
 2     Q   Mr. --                   09:37:17  
 3     A   So if you keep on interrupting me, 09:37:18  
 4     that's fine, I'm going to say you haven't let me 09:37:19  
 5     answer.                      09:37:21  
 6     Q   Let me ask you this question. 09:37:22  
 7        Let's assume there's an entity, 09:37:23  
 8     and we're going to call it the Kookmin Bank -- 09:37:25  
 9     we'll say it's an American bank, it's not a 09:37:28  
 10    Korean bank, okay. Let's assume there's a 09:37:31  
 11    bank --                      09:37:33  
 12    MR. CLAYTON: In fact, I'll 09:37:34  
 13    withdraw that question, because you had 09:37:34  
 14    some association with that bank. 09:37:35  
 15    Q   Let's call it the Black -- the 09:37:37  
 16    Bernard Black Bank.          09:37:40  
 17    A   Okay.                    09:37:42  
 18    Q   And it's in the United States. 09:37:42  
 19    A   Yup.                    09:37:44  
 20    Q   And it has a capital structure; 09:37:44  
 21    correct?                    09:37:48  
 22    A   Yes.                    09:37:48  
 23    Q   And let's assume that it -- as you 09:37:48  
 24    put it, it has a liquidity risk because it is 09:37:51  
 25    borrowing shorter than the life of its assets. 09:37:54

1                   BLACK  
 2     A   Significantly shorter. 09:37:57  
 3     Q   Significantly shorter. Good, 09:37:58  
 4     okay.                      09:38:00  
 5        It's borrowing significantly 09:38:01  
 6     shorter. And let's also assume that we know it 09:38:02  
 7     has some amount of repo. Okay? 09:38:06  
 8     A   Yes.                    09:38:09  
 9     Q   Okay.                   09:38:10  
 10    So let's -- before we go on, let's 09:38:12  
 11    ask a question or two about what we just 09:38:16  
 12    established.                09:38:20  
 13    So you said it was -- it's got to 09:38:20  
 14    be borrowing significantly shorter. 09:38:23  
 15    Is there a definition that you can 09:38:27  
 16    give us of when an entity is borrowing 09:38:28  
 17    significantly shorter than the life of its 09:38:31  
 18    assets?                    09:38:33  
 19    A   It is clear that Sigma was 09:38:35  
 20    borrowing significantly enough shorter so that 09:38:39  
 21    it faced a significant liquidity risk. 09:38:44  
 22    Q   Mr. Black, I'm not asking about 09:38:46  
 23    Sigma, I'm asking you about this hypothetical. 09:38:48  
 24    We have a hypothetical Black Bank, the Bernard 09:38:49  
 25    Black Bank, in the United States, and I'm 09:38:52

1                   BLACK  
 2     thinking -- you're an expert, so we can work 09:38:58  
 3     with hypotheticals, right -- I'm thinking of 09:39:00  
 4     investing in medium-term notes that are issued 09:39:04  
 5     by the Bernard Black Bank in the United States, 09:39:06  
 6     and my investment advisor comes to me and says 09:39:09  
 7     that this Bernard Black Bank is borrowing 09:39:12  
 8     shorter than its assets. And I say to my 09:39:17  
 9     investment advisor, "Is it borrowing 09:39:20  
 10    significantly shorter than its assets?" How 09:39:22  
 11    would my investment advisor go about determining 09:39:25  
 12    whether this bank is borrowing significantly 09:39:28  
 13    shorter than its assets? 09:39:31  
 14    MR. LEVAN: Objection. 09:39:33  
 15    A   So one thing that you know is if 09:39:33  
 16    you want to pose me a hypothetical, it has to be 09:39:35  
 17    completely specified, and I'm still working, 09:39:37  
 18    unsuccessfully so far, on completely specifying 09:39:42  
 19    the actual facts, and I assume I'll have similar 09:39:44  
 20    difficulty completely specifying the 09:39:50  
 21    hypothetical. 09:39:51  
 22    Q   Are you saying you can't answer my 09:39:52  
 23    question? 09:39:53  
 24    A   The greater the degree of 09:39:53  
 25    asset/liability mismatch, as it is called, the 09:39:56

1                   BLACK  
 2     greater the associated degree of liquidity risk. 09:40:01  
 3        I used "significant" to suggest 09:40:06  
 4        that if the weighted average liability is 3.12 09:40:09  
 5        years, and the weighted average assets are 3.23 09:40:16  
 6        years, probably that isn't enough of a 09:40:20  
 7        difference to pose a significant liquidity risk. 09:40:21  
 8        There's not a single threshold cut-off. The 09:40:26  
 9        greater the asset/liability mismatch, the 09:40:32  
 10      greater the extent to which the financial 09:40:34  
 11      institution will be exposed to liquidity risk. 09:40:36  
 12      Q   Okay. 09:40:41  
 13      A   But there are other factors that 09:40:41  
 14      would enter into the assessment of liquidity 09:40:43  
 15      risk as well. 09:40:45  
 16      Q   I was just focusing on that one. 09:40:49  
 17        So you're clear, I'm going to step 09:40:52  
 18        away for a moment from this Bernard Black 09:40:53  
 19        hypothetical. I'm going to come back to it, but 09:40:56  
 20        stepping away from it for the moment, you talked 09:41:00  
 21        about borrowing shorter, right, and that's this 09:41:03  
 22        liquidity risk you mentioned; correct? 09:41:06  
 23        A   If Sigma is on the whole borrowing 09:41:08  
 24        significantly shorter than its assets, that 09:41:10  
 25        creates asset liability mismatch, and that 09:41:13

1                   BLACK  
 2 creates the liquidity risk, and that risk is 09:41:16  
 3 well understood for investors in financial 09:41:20  
 4 institutions because it is a risk that many 09:41:24  
 5 financial institutions face through the nature 09:41:27  
 6 of their operations. 09:41:30  
 7       Q In 2007, how many financial 09:41:31  
 8 institutions in the United States were borrowing 09:41:34  
 9 shorter than their assets? 09:41:36  
 10      A My off-the-cuff guess is all of 09:41:46  
 11 them. It's possible that it was less than all 09:41:47  
 12 of them, but that would be a standard strategy 09:41:49  
 13 for many, if not all, major financial 09:41:53  
 14 institutions. On the whole, their liabilities 09:41:57  
 15 would be shorter dated than their assets. 09:42:01  
 16       That would almost surely be true 09:42:05  
 17 for commercial banks. I'm less confident of it 09:42:08  
 18 for the investment banks that then existed, and 09:42:10  
 19 no longer exist in part because they faced 09:42:15  
 20 liquidity risk, which suggests that probably 09:42:18  
 21 they had this mismatch as well. It is a very 09:42:22  
 22 common feature of financial institutions. 09:42:25  
 23       Q What was the difference, the 09:42:27  
 24 average difference, in June 2007 between the 09:42:30  
 25 weighted average life of assets and liabilities 09:42:38

1                   BLACK  
 2 in American financial institutions? 09:42:44  
 3       A I do not know. 09:42:46  
 4       Q Do you have any idea? 09:42:49  
 5       A I would not want to estimate. 09:42:49  
 6 That information about the extent of 09:42:55  
 7 asset/liability mismatch is something you can 09:42:57  
 8 assess through a careful reading of the very 09:43:01  
 9 complicated financial statements that commercial 09:43:02  
 10 banks provide, and part of the reason they're 09:43:05  
 11 complicated is because they need to provide 09:43:09  
 12 enough information to assess -- for investors to 09:43:11  
 13 assess this, and other risks. 09:43:13  
 14       Q You haven't done any of that work, 09:43:15  
 15 to read those financial statements; right? 09:43:17  
 16       MR. LeVAN: Objection. 09:43:19  
 17       A For purposes of this report, I 09:43:20  
 18 have not. I am generally familiar with the 09:43:21  
 19 asset/liability mismatch that exists at many 09:43:25  
 20 financial institutions, and some of the 09:43:29  
 21 responses of banks and regulators to the 09:43:33  
 22 resulting liquidity risk. 09:43:36  
 23       Q You mean you're generally familiar 09:43:39  
 24 in that you've read it in the newspaper? 09:43:41  
 25       A No. I am familiar with the 09:43:43

1                   BLACK  
 2 problem. It is well known and well understood 09:43:50  
 3 as a risk faced by financial institutions, 09:43:52  
 4 sufficiently so that we have developed 09:43:56  
 5 regulatory responses to it. Those responses 09:43:58  
 6 turned out to be insufficient in the recent 09:44:03  
 7 financial crisis, but the concept is not new. 09:44:09  
 8 the problem is not new, the risk is well known. 09:44:13  
 9 The extent of it will depend on the extent of 09:44:20  
 10 asset/liability mismatch, and also on the extent 09:44:22  
 11 of the bank's capital cushion in the form of 09:44:27  
 12 equity, or perhaps some form of quasi-equity. 09:44:32  
 13       Q So you cannot tell us how the gap 09:44:37  
 14 between the weighted average life of Sigma's 09:44:39  
 15 assets and liabilities in June 2007 compared to 09:44:41  
 16 the average gap in American financial 09:44:45  
 17 institutions; is that correct? 09:44:48  
 18       MR. LeVAN: Objection. 09:44:51  
 19       A I do not know the weighted average 09:44:52  
 20 life, or the distribution of lives, which is 09:44:57  
 21 also important in assessing asset/liability 09:45:00  
 22 mismatch, of other financial institutions, 09:45:04  
 23 because I haven't gone and tried to assess it 09:45:06  
 24 for purposes of this assignment. 09:45:08  
 25       Q Right. 09:45:10

1                   BLACK  
 2 Now, let's go back to our Bernard 09:45:11  
 3 Black Bank hypothetical. We talked about the 09:45:12  
 4 significantly shorter part of what you had 09:45:19  
 5 mentioned, now I'd like to ask a question or two 09:45:21  
 6 about another element that we're looking at to 09:45:23  
 7 determine whether this hypothetical bank has a 09:45:25  
 8 repo cliff, and that is it has to have some 09:45:27  
 9 amount of repo. 09:45:31  
 10       If I go to my investment advisor 09:45:33  
 11 and I'm concerned because I've read your expert 09:45:35  
 12 report, which introduces the new concept of repo 09:45:37  
 13 cliff, and I want to know whether there's a repo 09:45:40  
 14 cliff here so that I should be aware of it 09:45:43  
 15 before I buy the medium-term notes of the Black 09:45:45  
 16 Bank, I'm going to ask my investment advisor, 09:45:48  
 17 "Does this bank have too much repo so that it 09:45:52  
 18 has a repo cliff," what questions or information 09:45:56  
 19 should my investment advisor get in order to 09:46:01  
 20 tell me whether the Black Bank is facing a repo 09:46:03  
 21 cliff because it has too much repo? 09:46:07  
 22       MR. LeVAN: Objection. 09:46:10  
 23       Q Just tell me what information that 09:46:10  
 24 investment advisor ought to go out and get to 09:46:11  
 25 make that determination. 09:46:14

1                   BLACK  
 2        MR. LEVAN: Objection. 09:46:19  
 3        A I would want the investment 09:46:20  
 4 advisor to understand at least the extent of 09:46:21  
 5 equity, or in the case of Sigma, quasi-equity 09:46:33  
 6 cushion underneath the medium-term notes. I 09:46:38  
 7 would want the investment advisor to assess that 09:46:42  
 8 based on the current saleable values of the 09:46:45  
 9 Black Bank's assets, because, after all, the 09:46:51  
 10 underlying problem is that the assets are 09:46:57  
 11 maturing slower than the liabilities. One way 09:46:58  
 12 of addressing that mismatch is to sell the 09:47:01  
 13 assets. So the price at which you could tell 09:47:04  
 14 the assets in the market is an important element 09:47:07  
 15 of this analysis. 09:47:10

16        Q Is there a quantitative test that 09:47:16  
 17 my investment advisor can use to judge whether 09:47:17  
 18 there is really a problem with the amount of 09:47:22  
 19 repo? 09:47:23

20        A So -- let me describe it this way, 09:47:30  
 21 if I can, which is consistent with the analysis 09:47:32  
 22 that Professor Metrick provides in his rebuttal 09:47:36  
 23 report. 09:47:39

24        If the repo margin is 10 percent, 09:47:41  
 25 so that the Black Bank can borrow under repo 09:47:53

1                   BLACK  
 2 your recollection of certain financial 09:49:51  
 3 characteristics of Sigma as of August 2007. I'm 09:49:55  
 4 not asking you to repeat that, I'm just 09:49:58  
 5 referring to it. 09:49:59  
 6                  You remember you gave some 09:50:00  
 7 testimony about the book and market value of 09:50:02  
 8 Sigma's assets in August 2007, and the amount of 09:50:07  
 9 their senior notes, commercial paper and cap 09:50:12  
 10 notes? 09:50:16  
 11                  You recall that testimony: 09:50:18  
 12 correct? 09:50:18  
 13                  A I do. 09:50:20  
 14                  Q You would agree that as of 09:50:21  
 15 August 2007, based on the recollection of the 09:50:22  
 16 financial situation of Sigma as you had put it, 09:50:24  
 17 Sigma did not have a repo cliff at that point; 09:50:28  
 18 is that correct? 09:50:31  
 19                  A As of August 2007, I would not 09:50:33  
 20 have viewed what I describe as the repo cliff 09:50:37  
 21 risk as an important risk because -- for a 09:50:45  
 22 couple of reasons 09:50:52  
 23                  First, there was at this time 09:50:53  
 24 still significant value in the assets over and 09:50:54  
 25 above the amount of Sigma's commercial paper MTN 09:51:00

1                   BLACK  
 2 90 percent of the market value of its assets, 09:48:03  
 3 and if it is also the case that the market value 09:48:09  
 4 of its assets -- saleable market value, not the 09:48:15  
 5 theoretical market value if held to maturity, 09:48:18  
 6 because they may not be able to hold them to 09:48:20  
 7 maturity, but the current saleable value in this 09:48:22  
 8 time of financial distress is greater than 09:48:28  
 9 111.1 percent of the amount of the Black Bank's 09:48:35  
 10 shorter term obligations, its commercial paper 09:48:44  
 11 and medium-term notes, and if, notwithstanding 09:48:48  
 12 developments in the market, the market value of 09:48:58  
 13 the assets remains above this 111.1 percent 09:48:59  
 14 threshold, and if the repo lenders agree with 09:49:06  
 15 this market value, because they're lending 09:49:12  
 16 against their assessment of market value, not 09:49:15  
 17 Bernie Black's assessment of market value -- I 09:49:18  
 18 have to get them to lend me based on their 09:49:21  
 19 value -- then it would be possible, in 09:49:23  
 20 principle, for the Black Bank to borrow enough 09:49:30  
 21 under repo to pay off all other creditors, and 09:49:32  
 22 there would be no potential for a repo cliff. 09:49:38  
 23                  That is Professor Metrick's 09:49:40  
 24 analysis, and I agree with it. 09:49:42  
 25                  Q Now, you had previously given us 09:49:49

1                   BLACK  
 2 liabilities, and the amount of repo was 09:51:06  
 3 relatively modest. So standing in August 2007, 09:51:11  
 4 if I were analyzing Sigma, I wouldn't say, "Oh, 09:51:14  
 5 my God, we're just about to fall off of a repo 09:51:18  
 6 cliff." 09:51:20  
 7                  Q Okay. 09:51:21  
 8                  Now, you mentioned Mr. Metrick's 09:51:22  
 9 report a minute ago; correct? 09:51:24  
 10                 A Yes. Although I should add that I 09:51:26  
 11 do not have clear in my mind what was in his 09:51:30  
 12 report versus what was in his deposition 09:51:35  
 13 testimony, so let me treat the two together as 09:51:42  
 14 his opinions. 09:51:45  
 15                  So the 111.1 percent is entirely 09:51:46  
 16 clear in his deposition testimony. I don't 09:51:48  
 17 remember whether he uses that number in his 09:51:50  
 18 report or not. 09:51:52  
 19                  MR. CLAYTON: Okay, let's mark 09:51:56  
 20 this. 09:51:57  
 21                  We've already marked as Exhibits 1 09:51:58  
 22 and 2, although I haven't shown them to 09:52:00  
 23 the witness, his report and his rebuttal 09:52:02  
 24 report, but we'll show that to him 09:52:04  
 25 later. 09:52:06

1                   BLACK  
 2 a working paper, I don't have any particular 09:57:54  
 3 problem saying, "Here are the slides that I 09:57:58  
 4 presented, you know, two weeks ago at University 09:58:00  
 5 of Western Ontario, and before that at the 09:58:04  
 6 following list of places." It's not like 09:58:09  
 7 they're hidden in some way. 09:58:11  
 8       Q Other than these slides and the 09:58:13  
 9 draft paper, I take it there is no other 09:58:14  
 10 publication that you can think of in which you 09:58:15  
 11 have discussed the procedures that should be 09:58:18  
 12 followed by a prudent securities or credit 09:58:21  
 13 analyst in evaluating a security; is that right? 09:58:23  
 14       A I'm not thinking of anything in my 09:58:28  
 15 published writing that would fit within that 09:58:33  
 16 description. 09:58:35  
 17       Q What is a chartered financial 09:58:40  
 18 analyst? 09:58:41  
 19       A It's a term that the UK uses -- 09:58:46  
 20 does the U.S. use it as well? I associate it 09:58:53  
 21 with the UK, and I assume it means that someone 09:58:57  
 22 who is a chartered financial analyst has taken 09:59:00  
 23 some kind of exam, that they have passed, and 09:59:02  
 24 therefore been certified as a chartered 09:59:06  
 25 financial analyst, but I am not familiar with 09:59:08

1                   BLACK  
 2 the details. 09:59:10  
 3       Q Certified by the UK? 09:59:12  
 4       A Certified by whatever body runs 09:59:14  
 5 the CFA exam. I believe that there's also some 09:59:18  
 6 amount of course requirements that go along with 09:59:25  
 7 this, so you can't just walk in off the street 09:59:28  
 8 and say "I want to take this exam," I believe 09:59:31  
 9 there are some classes that you have to take as 09:59:33  
 10 well. 09:59:35  
 11       Q Who runs this organization? 09:59:35  
 12       A I don't -- I have in my head this 09:59:38  
 13 sense that there's an Association of Chartered 09:59:46  
 14 Financial Analysts, but those are the members. 09:59:48  
 15 Whether they also run the exam and set up the 09:59:51  
 16 qualifications, or whether it's set up by the 09:59:55  
 17 umbrella British financial services regulator, I 10:00:01  
 18 do not know. 10:00:04  
 19       Q Outside of the UK, are there any 10:00:08  
 20 other jurisdictions where this organization is 10:00:11  
 21 active, this organization that it has connected 10:00:13  
 22 to this CFA procedure? 10:00:18  
 23       A I don't have specific knowledge, 10:00:20  
 24 but I wouldn't be surprised if a similar concept 10:00:21  
 25 were used in other English-speaking countries. 10:00:24

1                   BLACK  
 2       Q You don't know, but it wouldn't 10:00:31  
 3 surprise you? 10:00:32  
 4       A I agree with that statement. 10:00:32  
 5       Q And if I asked you what someone 10:00:33  
 6 has to study in order to become a chartered 10:00:34  
 7 financial analyst, I take it you don't know? 10:00:37  
 8       A I certainly don't know the 10:00:41  
 9 details. 10:00:42  
 10      Q Are there work experience 10:00:43  
 11 requirements that one must meet in order to 10:00:44  
 12 become a chartered financial analyst? 10:00:46  
 13      A I don't know. 10:00:48  
 14      Q And of course, I assume you are 10:00:51  
 15 not a chartered financial analyst, because 10:00:52  
 16 otherwise you might have more familiarity with 10:00:56  
 17 these issues; is that right? 10:00:57  
 18      A I am not a chartered financial 10:00:58  
 19 analyst. 10:01:00  
 20      Q You don't have a degree in 10:01:05  
 21 economics; right? 10:01:07  
 22      A I do not. 10:01:07  
 23      Q Now, before this case, have you 10:01:16  
 24 ever given an expert opinion as to whether a 10:01:18  
 25 credit analyst or an investment analyst acted 10:01:22

1                   BLACK  
 2 prudently? 10:01:27  
 3       A In effect, yes. 10:01:51  
 4       Q "In effect," meaning you didn't 10:01:52  
 5 actually give a clear opinion that a particular 10:01:55  
 6 person did not act prudently; is that right? 10:01:57  
 7       A So what I'm trying to do is think 10:02:03  
 8 over in my head what my past expert reports have 10:02:04  
 9 been that would be in this general space, and I 10:02:09  
 10 don't have all of them in my head, but certainly 10:02:14  
 11 I have given opinions a number of times as to 10:02:24  
 12 due diligence and red flags and what a person in 10:02:30  
 13 a particular position -- might be an outside 10:02:32  
 14 director, might be an investment bank -- ought 10:02:37  
 15 to have seen in a particular situation. 10:02:47  
 16       I don't recall offering that 10:02:51  
 17 opinion for an investment analyst, but I have 10:02:52  
 18 offered it for an investment bank. 10:02:54  
 19       Q Well, my question was about an 10:03:00  
 20 investment analyst or a credit analyst. 10:03:02  
 21       And the answer is you have not 10:03:04  
 22 done that where the question was whether an 10:03:05  
 23 investment analyst or a credit analyst acted 10:03:07  
 24 prudently or imprudently; is that correct? 10:03:10  
 25       A No, I don't -- 10:03:12

1                   BLACK  
 2     A   No.                   10:08:35  
 3     Q   Are you in the business of giving 10:08:36  
 4 investment advice to anybody?           10:08:36  
 5     A   I am not in that business.       10:08:39  
 6     Q   Do you invest your own money? 10:08:41  
 7     A   I do.                   10:08:44  
 8     Q   Okay.                10:08:45  
 9                  Have you ever traded securities? 10:08:52  
 10    MR. LEVAN: Objection.           10:08:53  
 11    A   Professionally, I have never 10:08:54  
 12 traded securities.                10:08:55  
 13    Q   And when we say "securities" I was 10:08:56  
 14 including equity and debt securities. 10:08:58  
 15                  Your answer would be the same? 10:09:00  
 16    A   I have never professionally traded 10:09:01  
 17 equity or debt securities. The plaintiffs have 10:09:03  
 18 other experts with that expertise. That's not 10:09:06  
 19 my expertise.                   10:09:08  
 20    Q   So are you relying on those other 10:09:09  
 21 experts?                      10:09:10  
 22    A   In part, yes.           10:09:11  
 23    Q   So you don't have expertise in the 10:09:16  
 24 market for Sigma MTNs, primary or secondary; is 10:09:18  
 25 that right?                 10:09:24

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 2     A   I agree.               10:09:26  
 3     Q   What's a SIV? S-I-V, all caps. 10:09:34  
 4     A   So the acronym stands for 10:09:39  
 5 structured investment vehicle, and I'm not sure 10:09:41  
 6 there is a precise definition of what a SIV is, 10:09:48  
 7 although in 2010 we should perhaps say there is 10:09:50  
 8 no precise definition of what a SIV was, because 10:09:52  
 9 they aren't around anymore.           10:09:55  
 10    Sigma was considered to be a SIV 10:10:01  
 11 because it made limited-purpose investments, and 10:10:06  
 12 financed them through the capital markets. 10:10:16  
 13    What range of investments one 10:10:23  
 14 would have to make to be considered a SIV, I do 10:10:25  
 15 not know. I'm not aware of a formal definition 10:10:29  
 16 of SIV in the same way that, you know, Professor 10:10:33  
 17 Metrick could not say exactly what is and is not 10:10:37  
 18 a shadow bank. There might be narrow 10:10:40  
 19 definitions, there might be broader definitions, 10:10:44  
 20 but I am comfortable describing Sigma as a SIV, 10:10:49  
 21 even if the Sigma principals preferred not to 10:10:53  
 22 describe it as a SIV.               10:10:56  
 23    Q   What's a limited purpose financial 10:10:57  
 24 company?                        10:11:00  
 25    A   So Sigma was not in the business 10:11:01

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 2 of -- and to my understanding, although I have 10:11:07  
 3 not seen the documents, it is not permitted to 10:11:11  
 4 go out and buy any kind of asset it wanted to, 10:11:13  
 5 it had a limited purpose, and it was limited in 10:11:19  
 6 the kinds of assets it could buy. So it 10:11:21  
 7 couldn't go and buy that building over there 10:11:23  
 8 (indicating), for example, and try to rent it 10:11:25  
 9 out for enough money to more than cover the 10:11:27  
 10 mortgage payments and taxes and whatnot. That 10:11:29  
 11 wasn't the business that it was in. That was 10:11:32  
 12 the real estate business. It wasn't in the real 10:11:35  
 13 estate business, it was making a narrower set of 10:11:40  
 14 investments in financial instruments.       10:11:43  
 15    Q   Is there a difference between a 10:11:45  
 16 SIV and a limited purpose financial company? 10:11:46  
 17    A   There could be, in the sense that 10:11:53  
 18 a real estate investment trust that invests in 10:11:55  
 19 buildings like the building across the street I 10:11:59  
 20 think could be fairly described as a limited 10:12:02  
 21 purpose financial company. It invests in 10:12:05  
 22 assets, it finances its investments in the 10:12:11  
 23 capital markets, but it wouldn't be within the 10:12:13  
 24 category of what people refer to as a SIV, to my 10:12:16  
 25 understanding.                   10:12:21

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 2    Q   When is the first time that you 10:12:22  
 3 heard of Sigma Finance?               10:12:25  
 4    A   For this case.                10:12:31  
 5    Q   When were you retained? 10:12:39  
 6    A   Sometime earlier this year. 10:12:40  
 7    Q   Can you pin that down by month? 10:12:42  
 8    A   Spring to summer.            10:12:53  
 9    Q   Do SIVs have different modes of 10:12:55  
 10 operation?                        10:12:57  
 11    A   They can.                   10:12:57  
 12    Q   What were the modes of operation 10:13:02  
 13 of Sigma?                        10:13:03  
 14    A   At the times relevant to this 10:13:12  
 15 case, Sigma had, according to its prospectus -- 10:13:13  
 16 though I haven't seen its governing charter -- 10:13:17  
 17 three modes, which are not very well-described 10:13:22  
 18 in the prospectus. It had sort of normal 10:13:29  
 19 operating mode; they do whatever they do, it had 10:13:32  
 20 a restricted mode, called no growth, in which -- 10:13:34  
 21 again, it's not completely clear from the 10:13:41  
 22 prospectus, but they certainly couldn't increase 10:13:43  
 23 the size of their assets, and perhaps they 10:13:45  
 24 couldn't purchase incremental assets, in which 10:13:47  
 25 case they would not only not be growing, they 10:13:51

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2 well-informed professional judgment that they 11:43:30  
 3 would take the gamble that those MTNs would pay 11:43:32  
 4 off, given the alternatives that were available 11:43:38  
 5 to them of either sale or ratio trade. 11:43:43

6                 Q So in order to determine whether 11:43:51  
 7 you should have held or disposed of Sigma MTNs 11:43:53  
 8 in 2007 and 2008, you would have to look at 11:43:57  
 9 whether you're better off holding and waiting to 11:44:01  
 10 see what you get at maturity, versus what you 11:44:03  
 11 could get in a sale or a ratio trade? 11:44:05

12               A Yes. 11:44:14

13               Q Okay. 11:44:14

14               A You are comparing the alternative 11:44:15  
 15 of holding to the alternative of sale and the 11:44:16  
 16 alternative of ratio trade, and that would be an 11:44:17  
 17 ongoing judgment as the market evolves. 11:44:20

18               Q Right. 11:44:25

19               And any one of those 11:44:25  
 20 alternatives -- sale, ratio trade or hold to see 11:44:27  
 21 what happens -- could well be reasonable in 2007 11:44:34  
 22 and 2008; right? 11:44:38

23               MR. LEVAN: Objection. 11:44:40

24               A Yes, with the following caveat: 11:44:47

25               That I might, as a credit analyst, believe -- 11:44:49

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2 let's take the -- can't take the June 2009 MTNs, 11:44:56  
 3 for example, because nobody else held them 11:45:01  
 4 except JPMorgan. So let's take a -- you know, 11:45:03  
 5 spring 2010 MTN. All right. 11:45:05

6                 I might hold the 2010 MTN and 11:45:08  
 7 think, "You know what, I don't want to hold this 11:45:12  
 8 until maturity, I think I ought to get out of 11:45:16  
 9 it." I can sell it, I can ratio trade it, or I 11:45:19  
 10 can hold it today and try to get out of it 11:45:22  
 11 tomorrow. And my professional judgment is today 11:45:24  
 12 isn't the right time to sell, and let me see 11:45:29  
 13 what the world looks like tomorrow, and that 11:45:33  
 14 would be an ongoing judgment. 11:45:37

15               So I might have the view that, you 11:45:39  
 16 know, if things don't improve I'm going to sell 11:45:46  
 17 or ratio trade this asset, but either the market 11:45:50  
 18 might improve, or for a ratio trade Sigma might 11:45:54  
 19 decide to offer better terms for the ratio 11:45:58  
 20 trade, so I might decide that my judgment today 11:46:00  
 21 is to hold for today. 11:46:04

22               And so your question was had -- 11:46:08  
 23 had the flavor of holding until maturity, and 11:46:14  
 24 that's why I answered the way I did, it might be 11:46:16  
 25 a hold for today decision. 11:46:16

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2                 Q You make that decision each day, 11:46:17

3 or periodically? 11:46:19

4                 A Periodically. 11:46:20

5                 Q It may be every few days or every 11:46:20  
 6 week, but you have to make it periodically; 11:46:23  
 7 correct? 11:46:24

8                 A As the market changes, you would 11:46:25  
 9 periodically be reassessing the decision to 11:46:26  
 10 hold, sell or ratio trade. 11:46:30

11               Q Now, is it your assumption that no 11:46:33

12 one besides JPMorgan held June 2009 Sigma MTNs 11:46:35  
 13 as of the end of September 2008? 11:46:42

14               A My understanding for this 11:46:44  
 15 particular issuance is that JPM bought a hundred 11:46:45  
 16 percent of it, so there was nobody else to hold 11:46:48  
 17 it. 11:46:50

18               Now, people held other similar 11:46:50  
 19 maturities; indeed, some people held 2010 11:46:52  
 20 maturities. Some people ratio traded them away, 11:46:54  
 21 and some people didn't. 11:46:57

22               Q Now, did the people who did not -- 11:46:59

23               MR. CLAYTON: Well, strike that. 11:47:04

24               Q Did the people who held maturities 11:47:05

25 in Sigma as of June 2009 or later, at the time 11:47:06

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2 that Sigma collapsed at the end of September, 11:47:11  
 3 did all of those people make mistakes in holding 11:47:13  
 4 those securities? 11:47:19

5                 A I do not have the information as 11:47:20  
 6 to the information they had available or the 11:47:21  
 7 decisions that they made, and so I'm not going 11:47:22  
 8 to offer an opinion on whether all of those 11:47:26  
 9 people made mistakes. 11:47:27

10               Q Okay. 11:47:28

11               Because you can understand that a 11:47:30  
 12 decision to hold maturities even later than 11:47:31  
 13 June 2009 could have been reasonable? 11:47:37

14               MR. LEVAN: Objection. 11:47:40

15               A I think in my report I say that 11:47:44  
 16 what was unreasonable was not seriously 11:47:47  
 17 exploring what was available in the way of sale 11:47:50  
 18 or ratio trading, and what was unreasonable was 11:47:53  
 19 not fully understanding the risks. 11:47:56

20               I don't think I say, "If you fully 11:47:58  
 21 understood the risk and you fully explored these 11:48:01  
 22 options, the only prudent course was to sell or 11:48:03  
 23 trade." 11:48:08

24               Q Okay. 11:48:09

25               MR. CLAYTON: Why don't we take -- 11:48:22

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 2 solvency or slightly over solvency or slightly 14:31:46  
 3 under solvency." 14:31:49  
 4                 It would be perfectly appropriate 14:31:52  
 5 and possible to conduct the same analysis 14:31:54  
 6 starting out by assuming they're right at 14:31:57  
 7 solvency, they could pay off all their MTNs if 14:32:00  
 8 they could sell their assets for market value, 14:32:06  
 9 but if they repo them, they're going to end up 14:32:08  
 10 not paying off all their MTNs. 14:32:11  
 11                 And, you know, after looking at 14:32:16  
 12 this criticism, I thought, "Well, gee, I could 14:32:18  
 13 have provided that example, too, and it would 14:32:23  
 14 have been interesting and useful to say, 'What 14:32:28  
 15 would this look like if the assets were worth 14:32:30  
 16 95 percent of the liabilities, a hundred percent 14:32:34  
 17 of the liabilities, 105 percent of the 14:32:35  
 18 liabilities," and show how the results varied 14:32:37  
 19 with this assumption, because I don't really 14:32:42  
 20 know what they're worth. 14:32:44  
 21                 I disagree with him that the 14:32:49  
 22 starting point should have been the numbers in 14:32:51  
 23 the Sigma monthly reports, because I think those 14:32:53  
 24 were an overstatement of the market value of 14:32:55  
 25 assets, and we discussed some of that this 14:32:56

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 2 morning, but I don't actually know what the 14:32:59  
 3 right value to plug in would have been there. 14:33:02  
 4                 Q You also mention a few things that 14:33:07  
 5 he noted and you said you didn't do, and I 14:33:12  
 6 believe you said you had not, in fact, done 14:33:15  
 7 those things because you felt you didn't have 14:33:19  
 8 the data necessary to do that. 14:33:21  
 9                 That was a portion of what you 14:33:24  
 10 said in your last answer; is that right? 14:33:25  
 11                 A That's a fair paraphrase. 14:33:27  
 12                 Q I just want to see -- I think I 14:33:28  
 13 got correctly what the things were, but I just 14:33:30  
 14 want to see if I can tick them off correctly 14:33:32  
 15 now. 14:33:34  
 16                 One was you didn't do expected 14:33:35  
 17 recovery on default of Sigma, meaning expected 14:33:38  
 18 recovery of the MTNs. That was one of those 14:33:43  
 19 things; right? 14:33:47  
 20                 A That's right. I did not do my own 14:33:48  
 21 analysis of expected recovery given default. 14:33:49  
 22                 Q Right. 14:33:53  
 23                 Second was you didn't do your own 14:33:54  
 24 analysis of the likelihood of default? 14:33:55  
 25                 A That's right. 14:34:00

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 2                 Q Another item I think you mentioned 14:34:00  
 3 was you didn't analyze the potential sale price 14:34:03  
 4 of the MTNs? 14:34:07  
 5                 A That's correct. 14:34:14  
 6                 Q And finally, according to my 14:34:14  
 7 notes, you didn't analyze the potential value or 14:34:15  
 8 consideration that would have been received in 14:34:19  
 9 ratio trades involving the MTNs? 14:34:22  
 10                 A That's right. I offer an example, 14:34:26  
 11 but the example is based on reasonable numbers, 14:34:27  
 12 but they aren't real numbers, they're my 14:34:30  
 13 estimates of what reasonable numbers might be. 14:34:33  
 14                 Q Okay, fine. Okay, thank you. 14:34:36  
 15                 Now, if you could just give us, to 14:34:38  
 16 the extent you have opinions in reaction to the 14:34:40  
 17 other rebuttal reports offered by the defendant, 14:34:46  
 18 other than Mr. Metrick's report, I would 14:34:49  
 19 appreciate you giving me those. 14:34:53  
 20                 A Okay. 14:34:56  
 21                 THE WITNESS: Can I ask for a 14:34:59  
 22 short bathroom break, please? 14:35:00  
 23                 MR. CLAYTON: Absolutely. Let's 14:35:03  
 24 take a break now. 14:35:03  
 25                 THE VIDEOGRAPHER: This is the 14:35:07

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 2 videographer. We are going off the 14:35:07  
 3 record. The time is 2:34. 14:35:16  
 4 (Recess taken) 14:35:18  
 5 (Mr. Soloveichik no longer 14:55:46  
 6 present) 14:55:46  
 7 (Mr. Bee present) 14:55:48  
 8                 THE VIDEOGRAPHER: We are now back 14:57:56  
 9 on the record. The time is 2:57. 14:57:57  
 10 BY MR. CLAYTON: 14:57:59  
 11                 Q When we broke you were about, I 14:58:01  
 12 think, to tell us what additional opinions you 14:58:02  
 13 had based on your reading of defendant's 14:58:05  
 14 rebuttal reports other than Professor Metrick's 14:58:08  
 15 report. 14:58:11  
 16                 A Okay. 14:58:12  
 17                 Q Please do. 14:58:13  
 18                 A How about Miss Chadwick? 14:58:13  
 19                 Q Fine, let's do it. 14:58:15  
 20                 A So my rebuttal report includes 14:58:20  
 21 some comments on her first report. 14:58:25  
 22                 I might add to that, I didn't 14:58:30  
 23 think it was part of what needed to be in a 14:58:34  
 24 rebuttal report, but her report says, "I did an 14:58:38  
 25 analysis of what the Sigma notes were worth," 14:58:47